

# ESMEC

Eastern Shore of Maryland Educational Consortium

## ENERGY TRUST

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Mark E. Miller, C.P.M., Chairman  
Milton E. Nagel, C.P.A., Vice Chairman  
R. Allan Gorsuch, Ed.D, Manager

### January 12, 2006 MINUTES

- I. Call to Order and Quorum** – A quorum was established by Chairman Mark Miller. Present were: Erin Thornton, Kelly Wood, Laurie Dale, Mike Spears, Fay Miller, Robin Landgraf, Rodger Daugherty, Deanne Alessi, Allison Canada and Mark Miller

Also present: Allan Gorsuch, Vivian Anders, Jeff Bauder, Jeff Rank, Gene Adkins, David Kuhn, Ted Shea and Fred Harris.

- II. Approval of Minutes** – Upon a motion by Fay Miller, seconded by Robin Landgraf, the November 11, 2005 minutes were unanimously approved.

- III. Finance Report** - Robin Landgraf reviewed the 12/31, 2005 Finance Report.

- IV. Managers Report - Allan Gorsuch addressed the following:**

A. Communications

1. Letter from Con Edison Energy was included in packets regarding Locational Marginal Prices.

- B. PSC/Legislative Report - Allan Gorsuch commented on the January 10, 2006 letter from the PSC, "Order Initiating Proceedings." Discussed the removal of cap rates and the affects on BGE customers along with previous effects of same action on the Eastern Shore. After discussion it was suggested to contact our attorney and draft a letter to the PSC addressing those concerns of the ESMEC Energy Trust.

- C. Energy Conservation Workshop - Scheduled for February 9, 2006. Shared with the Trust the plan to have the Maryland Energy Administration come in and do a presentation on their strategies for conserving energy and saving money. They will share with the Trust energy conservations practices, programs, strategies and funding opportunities for school systems, colleges and county facilities. Following their presentation there will be brainstorming session in which MEA will participate. A list of program strategies, resulting from that session, will be developed and sent out for review. Allan Gorsuch asked that each county invite facility supervisors, engineers and anyone they feel could benefit from this workshop.

- D. U.B.I. Training Data - Allan Gorsuch asked that everyone make sure their data is accurate. Asked that they run reports to see if the information looked correct. If not you will need to work with SRC to resolve the problems.

- E. Oil Bid - Discussed how and if this was working for the members. Reviewed the ESMEC Bid Delivery Spreadsheet included in the packets. Overall feeling was that we entered the market a bit late but had put together a structure that will perhaps get some additional attention in the future. Saw the need for more competition.

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### F. Other -

Meeting with Choptank Electric - Allan Gorsuch and Mark Miller shared their comments with the Trust regarding their meeting at Choptank Electric.

### V. **SRC Report - Noel Chesser**

A. Choptank Meeting - Minutes of this meeting included in packet.

Noel shared a couple points regarding the meeting:

1. Their membership enjoys below market rates. 50% of generation is owned and 50% is market based, meaning they go out and buy this share. They are not subject to Green power provisions and costs associated with that as a result of long term contracts through the year 2019.
2. Their congestion costs are shared by all 11 members of their organization of cooperatives.

B. Space Heating Rates - Noel advised there were 58 accounts. Wicomico had a number of those accounts. Discussed the advantages and costs associated with becoming SGS as opposed to LGS accounts.

C. Portfolio Block/Index Presentation - Noel Chesser gave a presentation on the Portfolio Block/Index Purchase Structure (copy included in packets) and how BRCPC manages in this structure. After the presentation and general discussion it was suggested to start with looking at BRCPC's policy and fine tuning that to fit the needs of the Energy Trust. It was also suggested to form an Executive Committee to oversee the operation and report to the membership. SRC will develop a proposal that includes this purchasing strategy and management structure for a decision at the February 9 meeting.

There being no further business, the meeting adjourned at 12:20 with lunch.

The next meeting is scheduled for Thursday, February 9, 2016 at 9:30 a.m. at the Queen Anne's County Board of Education.

Respectfully submitted,

R. Allan Gorsuch, Ed.D.  
Manager, ESMEC Energy Trust