

# ESMEC

Eastern Shore of Maryland Educational Consortium

# ENERGY TRUST

202 Chesterfield Avenue • Centreville, MD 21617 • (P) 410-758-2403, ext. 132 • (F) 410-758-0046 • E-Mail: consor@qacps.k12.md.us

Milton E. Nagel, C.P.A., Vice Chairman  
R. Allan Gorsuch, Ed.D, Manager

## June 9, 2004 MINUTES

- I. Call to Order and Quorum** – A quorum was established by Chairman Mark Miller. Present were: Charles Connolly, Rodger Daugherty, Fay Miller, Milton Nagel, and Sandy Smith.

Also present: Allan Gorsuch, Manager, Gelson Brooks, Allison Canada, Charles Cawley, Don Denayer, Tom Kappra, Perry Willis, Dick Shaffer, Frank Slaughter, and Mike Spears.

- II. Approval of Minutes** – Upon a motion by Fay Miller, seconded by Charles Connolly, the April 14th minutes were unanimously approved.

- III. Finance Report** - Financial information to be e-mailed along with June 9th minutes.

- IV. Communications** - Allan Gorsuch advised that Somerset County Government has joined the Trust, bringing total county governments up to five.

Reviewed and commented on billing from Downes Associates, Inc. Distributed copy of a letter to David Downes dated June 4, 2004 expressing concerns and reiterating the purpose of the "Scope of Services".

- V. Meeting Calendar for 2005** - Reviewed upcoming calendar and made adjustment to August 2004 Meeting. The date has been changed to August 3, 2004.

**VI. ESCO Presentations:**

10:15 a.m. - 11:00 a.m.	<b>Progress Energy Solutions, Inc. (PES)</b> Bob Krout John Hobbs
11:15 a.m. - 12:00 p.m.	<b>Pepco Energy Services (Pepco Energy)</b> Jeff Niesz
12:15 p.m. - 1:00 p.m.	<b>Noresco</b> Christopher Farren David Robb
1:15 p.m. - 2:00 p.m.	<b>Johnson Controls, Inc. (JCI)</b> John Cavanaugh Rick Barrett

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- VII. Discussion - ESCO Proposals** - After discussion of information given in the above presentations, along with the discussion of information handed out on Energy Performance Contracting taken from the Maryland Energy Administration web site, it was decided to put together a formal RFP and submit to each of the 4 ESCO's. Dr. Gorsuch and Mark Miller will work together to have an RFP drafted and ready for review at the August 3rd meeting.
- VIII. Account Status Report** - Distributed copies of the Electricity Market Report dated June 9, 2004 from Downes Associates, Inc.
- IX. PSC/Legislative Report** - Distributed copies of the Legislative Wrap-up; a one page article on Renewable Energy and Electric Deregulation.
- X. Other** - Allan Gorsuch discussed his being approached by Energy Education Incorporated (EEI) to represent them in the State of Maryland. Shared with the Trust details and how the commissions would be handled. Asked for any objections as to him pursuing this opportunity. Comments were positive and there were no objections to Allan Gorsuch pursuing this role.

Allan Gorsuch reminded everyone to have someone ready to place accounts the week of June 14. E-mails may be coming out to place these accounts and it is imperative that these matters be handled in a timely manner.

There being no further business, the meeting was adjourned at 3:00 p.m.

The next meeting is scheduled for Tuesday, August 3, 2004 at 9:30 a.m. at the Queen Anne's County Board of Education.

Respectfully submitted,

R. Allan Gorsuch, Ed.D.  
Manager, ESMEC Energy Trust